



Module: Insurances

Sku: PC318

Horas: 23

OBJETIVOS

The course content remains functional and focused entirely on improving learner independence in the area of insurance, expressing oneself and responding to questions. The learner will practice visual recognition and written skills of vocabulary through frequent and repeated word-picture association exercises from beginner to intermediate to more advanced terms. The variety of exercises not only caters for different learner styles but also guarantees thorough coverage of the topics covered. The course also comprises of a series of interactive exercises such as listening comprehension with realistic dialogues, freeform speaking exercises and Writing and Speaking labs in which tutors provide feedback.

CONTENIDOS

Module: Insurance – Car and Life Insurance (BEGINNER)

Introduction

This unit will explore beginner vocabulary and concepts of insurance. Students will develop vocabulary through word-picture association, listening comprehension, tutor-submitted assignments, and a variety of exercises to evaluate learning. Vocabulary is reinforced through repetition, real-life scenarios, and freeform questions to solidify key terms.

Insurance Vocabulary

The course introduces beginner-level insurance terminology with pronunciation practice, and both verbal and written usage. Definitions and example sentences are provided for full comprehension.

Vocabulary includes:

- annuity
- casualty
- moral hazard
- maturity value
- insured
- proposer

Typical Situation – Telephone Life Insurance Sales

In this lesson, students will practice their listening and comprehension skills by following a typical conversation between a life insurance salesperson and a potential new client.

Objective: Understand life insurance vocabulary in a sales context.

Dialogue – Questions from a Customer to an Auto Insurance Representative

Students will develop their freeform speaking by answering sample questions a customer might ask an auto insurance representative.

Objective: Practice question formation and vocabulary related to auto insurance.

Consolidation

This activity reinforces vocabulary understanding using interactive methods. All unit vocabulary is reviewed and practiced through varied exercises to deepen retention.

Additional Exercises

Students will answer different types of questions to evaluate understanding of the unit.

Activities include:

- True or false
 - Fill in the blank
 - Multiple choice
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Module: Insurance – Taking Risks (INTERMEDIATE)

Introduction

In this second unit of study, students will continue to build their vocabulary with intermediate insurance terms. As with the previous block, vocabulary is reinforced through pronunciation practice and picture associations. Realistic dialogues, error detection and correction, tutor-reviewed assignments, and freeform speaking activities encourage students to use new vocabulary in context and express themselves more fluently.

Insurance Vocabulary

This section focuses on intermediate-level insurance terminology presented through both written and spoken exercises. Each term is supported with definitions and example sentences to enhance understanding.

Vocabulary includes:

- coinsurance
 - compensation
 - death benefit
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- stop loss
 - elimination period
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Typical Situation – Two Friends Talking About Car Insurance

Students will practice their listening and comprehension skills by following a dialogue between two friends discussing car insurance.

Objective: Recognize vocabulary in a casual, real-world conversation about insurance.

Dialogue – Taking Risks and Accidents

Students will verbally respond to a series of questions related to insurance and taking risks. This activity encourages the use of vocabulary learned in both this and the previous unit.

Objective: Develop speaking fluency and accuracy using relevant insurance terminology.

Consolidation

This activity reinforces understanding of the vocabulary through interactive methods. All terms from the unit are revisited in a variety of practice formats to deepen retention.

Additional Exercises

Students will complete a variety of question formats designed to solidify understanding of the unit's content. Activities include:

- Word scrambles
 - Multiple choice
 - Fill in the blanks
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Module: Insurance – Health and Travel (ADVANCED)

Introduction

This final unit focuses on advanced terminology in the insurance field. Students will progress using the same instructional methods as in previous units. Vocabulary is reinforced through repeated word and picture associations, various styles of vocabulary practice, and a final lesson that encompasses all terms from the course. Learners will follow conversations, submit assignments to a tutor for feedback, and provide spontaneous spoken responses.

Insurance Vocabulary

In this advanced section, students are introduced to more difficult insurance-related terms. Each word is defined and accompanied by a sample sentence to support understanding.

Vocabulary includes:

- aleatory
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- convertible
- exclusions
- fortuity
- indemnify

Objective: Expand vocabulary range with advanced terminology and apply it in both spoken and written formats.

Typical Situation – Car Accident and Insurance

Students will listen to a dialogue between two friends discussing car insurance following a vehicle accident.

Objective: Improve listening skills and context-based vocabulary comprehension in real-life scenarios.

Dialogue – Looking After Our Health and Insurance

This speaking activity invites students to answer a series of questions related to health and insurance.

Objective: Strengthen speaking fluency while using advanced insurance vocabulary.

Consolidation

Various interactive activities are provided to assess and reinforce comprehension of the terms and concepts studied throughout the course.

Additional Exercises

To further reinforce vocabulary understanding, students will complete exercises in the following formats:

- Multiple choice
- Unscrambling sentences
- Fill in the blanks