



## Module: Insurances - Car and life insurance

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**Sku:** PC319

**Horas:** 8

## OBJETIVOS

This course will explore the beginner vocabulary and concepts of insurance. Word-picture association, listening comprehension, a submit assignment to a tutor and a variety of exercises to evaluate learning will assist students in learning insurance basics. Students will also learn vocabulary through repetition, real-life situations and freeform questions to solidify vocabulary terms.

## CONTENIDOS

### Insurances – Car and Life Insurance

#### Unit Overview

This unit explores beginner-level vocabulary and fundamental concepts related to insurance. Students will develop their understanding through:

- Word-picture association
- Listening comprehension
- Submission of assignments to a tutor
- A variety of interactive exercises

Learning is supported by repetition, real-life context, and freeform questions aimed at reinforcing key terms and usage.

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#### 1. Insurance Vocabulary

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This section introduces basic terminology used in the field of insurance. Activities include:

- Pronunciation practice
- Written and verbal exercises
- Sentence construction and definitions to ensure complete understanding

Key Terms Introduced:

- Annuity
  - Casualty
  - Moral Hazard
  - Maturity Value
  - Insured
  - Proposer
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## 2. Typical Situation: Telephone Life Insurance Sales

Students will improve listening and comprehension by engaging with a realistic phone conversation between:

- An insurance salesperson
- A potential client discussing life insurance options

This activity places vocabulary and expressions in a practical, real-life context.

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## 3. Dialogue Practice: Auto Insurance Customer Questions

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Learners will enhance their freeform speaking skills by answering sample questions a customer might ask an auto insurance representative. This activity simulates authentic client-agent interactions.

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#### 4. Consolidation

This lesson consolidates learning through interactive reinforcement techniques. All vocabulary introduced in the unit is revisited and applied using:

- Games
  - Quizzes
  - Situational role-plays
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#### 5. Additional Exercises

A set of evaluation activities to assess the student's grasp of the material. Exercise types include:

- True or false questions
  - Fill-in-the-blank
  - Multiple choice
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